

Homes you'll love – help you'll really value

Home Exchange

We'll take the trouble out of moving - and
save you time and money along the way



Get moving with Bovis Homes

Make your move a lot more straightforward all-round

Does the idea of moving just seem like too much trouble? Home Exchange is the simple way to make sure you don't lose out on the brand new home you really want – and saves you time and money along the way.

Home Exchange in four easy steps

- We buy your property at market value (see opposite for more details)
- Don't lose the house you want because you can't find a buyer for yours
- Avoid estate agent's fees (eg for a £200,000 house you would save the 1.75% fee of £3,500)
- No need for a Home Information Pack, saving another £300+
- No getting caught up in long property chains
- No last minute buyer 'drop outs'
- You won't get involved in any price re-negotiations late in the day (which can even happen on the day of exchange!)

1

Choose the new Bovis Home you'd like to buy and then find out if you can use your existing home in part exchange

2

We'll arrange for at least two estate agents to value your property and agree a realistic selling price (based on current market values)



Selling price of
your property

This is what you could save on
agent's fees with Home Exchange

£100,000	£2,056
£200,000	£4,112
£300,000	£6,168
£400,000	£8,225
£500,000	£10,281

Calculations based on typical estate agent's fees of 1.75% and VAT at 17.5%

Potential savings on estate agent's fees

3

When we buy your home from you, you're free to make the move into your brand new Bovis Home as soon as it's ready

How do we determine the market value of your property?

We will arrange for at least two local estate agents to value your current home and, if your property is suitable, we'll advise you of the purchase price we are willing to offer - at market value.

Choose your home and we'll do the rest

Our Home Exchange scheme makes an often difficult process so much easier for you. Just select your new home from our extensive range of properties - and we'll do the rest.

4

You'll save time and money by cutting out delays from property chains, removing estate agent's fees and not having to arrange a HIP

All we ask is that the property you're selling is worth no more than 75% of the value of the new home you wish to purchase.

You can forget all about costly estate agent's fees and save yourself time as we purchase your existing home. With no long property chain you have no fear of buyers dropping out at the last minute, or trying to re-negotiate the price in the final stages leading up to exchange. There isn't even any need to prepare or pay for a HIP, saving you more time and money.

It's reassuring to know that once you agree a Home Exchange package with us, your choice of new home is reserved just for you, and won't be snapped up by another eager purchaser.

Timing that will work around you

Timing is everything during the moving process, and you can be safe in the knowledge that this is taken care of too - and not dictated by a chain of other sellers and buyers. You simply carry on living in your current home until your stylish new Bovis Home is finished and ready for you to move into.

Already sold your house - but sale delayed?

Even if you've already sold your current home and are waiting for other buyers in the chain, we could still help out. We often consider purchasing properties further down the chain just to get things moving, helping simplify the purchase process for you.

Now you can save yourself time and money

Thanks to our Home Exchange scheme we can help make the whole process of buying and selling so much easier.

Simply choose your brand new home and the rest of the moving process is handled by us – easy!

See how quickly we can make it all happen. Typically, it will take

two weeks from choosing your new home to us making you an offer – at market value – on your current property.

Home Exchange is just one of the ways Bovis Homes offers help you'll really value – so you can get moving.

Talk to one of our sales managers today about the easiest way to get moving into your new Bovis Home

Go to www.bovishomes.co.uk and click on 'How we can help' for more details



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Please note that leasehold houses with less than 80 years to run on the lease cannot be considered for the Bovis Homes exchange scheme unless you first acquire the freehold. A £500 fee (€250 of which is non-refundable) will be taken on reservation and is included as part of the purchase price of your new Bovis Home. A further £250 will be retained on legal completion and will be returned within fourteen days, provided your property is handed over in a satisfactory condition. All purchases are subject to contract, survey and valuation. Bovis Homes as the purchaser, and you as the vendor, have the right to withdraw at any stage prior to the exchange of contracts. Home Exchange is available on selected plots only. Terms and conditions apply. Please ask the sales manager for further information.